



*Communication & Enrollment Solutions
for the Workplace*

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The Parker Group announced today its acquisition of Issaquah, WA based Complete Benefit Solutions DBA CBSolutions. TPG's President and CEO Kevin Spann comments that this marks an exciting time and key benchmark in the growth and expansion of The Parker Group, a firm he founded in 2003. As the worksite voluntary benefit and employee communication marketplace continues to develop and evolve the timing of The Parker Group's strategic acquisition of CBSolutions is ideal. Having known and been a colleague of Randy (Wolfe) for many years now, it is an honor to assume the helm of an organization with his high standards and a track record of superior customer service. The fact we are able to maintain their brand, operations, and existing staff certainly lends an element of stability that enhances our position as a dominant player in the West Coast market.

CBSolutions founder and former President and CMO Randy Wolfe states..."with increased competition and the expense of growing the technology side of the business, acquisition was the most practical way for CBSolutions to expand into areas in high demand within the enrollment and communications industry". I am very pleased that Kevin and his team will be taking over our brand and servicing our existing client base. CBSolutions existing clients and distribution partners will be able to tap into a much larger infrastructure, and technology based platform while at the same time maintaining its local presence, key personnel, and existing business model and service based platform to allow a seamless transition to our valuable partners.

The Parker Group and CBSolutions will continue to focus on the sales and marketing of voluntary benefits, employee communications, consolidated billing and Section 125 Administration. Operations are concentrated on the West Coast however services are delivered and operational in 50 states.

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